

New Lube
Profit and Loss by Class
 February 1998

03/04/98

	0001	0002	0003	CORP	TOTAL
Expense					
6040 · Advertising	225.63	457.23	0.00	0.00	682.8
6110 · Accounting	250.00	0.00	225.00	200.00	675.0
6180 · Insurance	457.91	1,127.43	977.41	0.00	2,562.7
6230 · Uniforms	395.36	401.77	398.44	0.00	1,195.5
6240 · Office Supplies	45.79	0.00	99.63	12.19	157.6
6290 · Land Rent	0.00	1,000.00	0.00	0.00	1,000.0
6340 · Telephone	157.91	278.29	277.91	55.14	769.2
6350 · Travel & Ent	0.00	114.27	0.00	846.29	960.5
6390 · Utilities	543.91	744.29	653.17	0.00	1,941.3
6630 · Wages & Salaries	8,849.56	10,509.48	9,325.20	8,032.05	36,716.2
6640 · Miscellaneous - Pay Outs	344.00	1,418.28	648.00	0.00	2,410.2
6650 · Payroll Taxes	986.74	1,171.83	1,039.78	895.56	4,093.9
Total Expense	12,256.81	17,222.87	13,644.54	10,041.23	53,165.4
Net Ordinary Income	824.40	3,875.34	7,268.68	-10,041.23	1,927.1
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Page



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Ordinary Income/Expense					
Income					
4012 · OVER / SHORT	-4.20	-66.95	55.44	0.00	-15.7
4015 · A/R CLEARING	0.00	0.00	0.00	0.00	0.0
4020 · FULL SERVICE	17,224.20	28,311.10	23,164.32	0.00	68,699.6
4021 · AIR FILTER	616.80	1,004.95	1,230.60	0.00	2,852.3
4022 · AUTO TRANS	0.00	0.00	511.52	0.00	511.5
4023 · BREATHERS	59.88	0.00	87.84	0.00	147.7
4025 · WIPER BLADE	119.84	134.64	119.84	0.00	374.3
4026 · FUEL FILTERS	0.00	0.00	359.92	0.00	359.9
4027 · SERVICE ITEMS	35.96	0.00	35.96	0.00	71.9
4028 · RADIATOR SERVICE	0.00	714.87	879.84	0.00	1,594.7
4029 · FRONT DIFFERENTIAL	0.00	0.00	175.60	0.00	175.6
4030 · REAR DIFFERENTIAL	0.00	87.80	878.00	0.00	965.8
4031 · MANUAL TRANS	0.00	87.80	175.60	0.00	263.4
4032 · TRANSFER CASE	0.00	0.00	175.60	0.00	175.6
4033 · SLICK 50	47.96	267.82	255.84	0.00	571.6
4034 · LUBE ONLY	0.00	31.80	0.00	0.00	31.8
4037 · 100% TRANS CHANGE	0.00	399.95	2,623.68	0.00	3,023.6
4041 · GREASED LIGHTNING	719.88	479.92	959.84	0.00	2,159.6
4043 · PROCRAFT BATTERIES	0.00	98.91	0.00	0.00	98.9
4074 · MISCELLANEOUS SALES	20.00	0.00	0.00	0.00	20.0
4090 · COUPONS	-100.00	-13.00	-108.00	0.00	-221.0
4095 · DISCOUNTS	-434.36	-1,280.45	-1,765.00	0.00	-3,479.8
Total Income	18,305.96	30,259.16	29,816.44	0.00	78,381.5
Cost of Goods Sold					
5010 · Purchases-Oil/Lubricant	4,991.50	8,773.29	8,339.23	0.00	22,104.0
5020 · Purchases-Oil/Air Filters	233.25	123.75	563.99	0.00	920.9
5030 · Purchases-Batteries	0.00	263.91	0.00	0.00	263.9
Total COGS	5,224.75	9,160.95	8,903.22	0.00	23,288.9
Gross Profit	13,081.21	21,098.21	20,913.22	0.00	55,092.6

Page

