

AUTO DATA SAMPLE REPORTS

DAILY SALES REPORT for QUICK LUBE

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Description	Units	%	Amount	% of \$
FULL SERVICE OIL CHANGE	67	86%	\$1,671.65	77%
AIR FILTER	15	19%	\$215.25	10%
WIPER BLADE	4	5%	\$18.00	1%
THE LUBE STORE	4	5%	\$53.80	2%
MISCELLANOUS SALES	1	1%	\$10.00	0%
FULL SERVICE ADD ONS	98	126%	\$202.05	9%
Cars above \$18.00 = 78			Sub Total	\$2,170.75
Average : \$88.39				
Aver-Coup: \$84.66			- Coupons	\$290.95
Materials: \$696.75 32%				
			Net Sales	\$1,879.80

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AUTO DATA SAMPLE REPORTS

DAILY SALES REPORT for TUNE UP

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Description	Units	%	Amount	% of \$
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CLAMP	1	8%	\$5.95	1%
MISC. PARTS	3	25%	\$5.07	1%
8 CYLINDER TUNE-UP	10	83%	\$763.60	99%

Cars above	\$18.00 = 10		Sub Total	\$774.62
Average :	\$76.36			
Aver-Coup:	\$76.36		- Coupons	\$0.00
Materials:	\$147.59 19%			

			Net Sales	\$774.62

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AUTO DATA SAMPLE REPORTS

DAILY SALES REPORT for CAR WASH

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Description	Units	%	Amount	% of \$
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FULL SERVICE WASH	354	94%	\$3,664.55	90%
GOLD WASH	14	5%	\$181.30	7%
ALA-CARTE	26	10%	\$103.55	3%

Cars above	\$18.00 = 258		Sub Total	\$3,949.40
Average :	\$10.39			
Aver-Coup:	\$10.38		- Coupons	\$2.00
Materials:	\$16.25 0%			

			Net Sales	\$3,947.40

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AUTO DATA SAMPLE REPORTS

02/19/00

STORE # 0001 CHARLOTTE

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Profit Center	Cars	Average	Aver-Coup	Materials	Net Sales	%
QUICK LUBE	78	\$88.39	\$84.66	\$696.75	\$1,879.80	28%
TUNE UP	10	\$76.36	\$76.36	\$147.59	\$774.62	12%
CAR WASH	258	\$10.39	\$10.38	\$16.25	\$3,947.40	60%

LAST RECEIPT #	403	TOTAL	\$6,601.82
FIRST RECEIPT #	386		
REPORTED USEAGE =	0	- Discounts	\$111.69
		-(0) Gift Cert	\$49.95
ACTUAL USEAGE =	0		

TODAY'S MISSING RECEIPTS	+0	NET SALES	\$6,440.18
OVERNIGHT MISSING RECEIPTS	+0		
		+ SALES TAX	\$131.55
NEW CUSTOMERS	339 - 97%		
REPEAT CUSTOMERS	9 - 2%		

TIME OPENED : 10:04 AM	-(0) Payouts	\$0.00
TIME CLOSED : 4:51 PM	-(0) Fleets	\$164.75
# OF VOIDS : 0		

TOTAL RECEIPTS \$6,406.98

LABOR for Profit Center	Total Hours	Hours /Car	Total Cost	Cost /Car	% of Net
QUICK LUBE	32.0	0.41	\$288.00	\$3.69	15%
TUNE UP	16.0	1.60	\$192.00	\$19.20	24%
CAR WASH	185.0	0.47	\$1,110.00	\$2.81	28%

